Intellect

Business Intelligence

FUNCTIONAL SCOPE

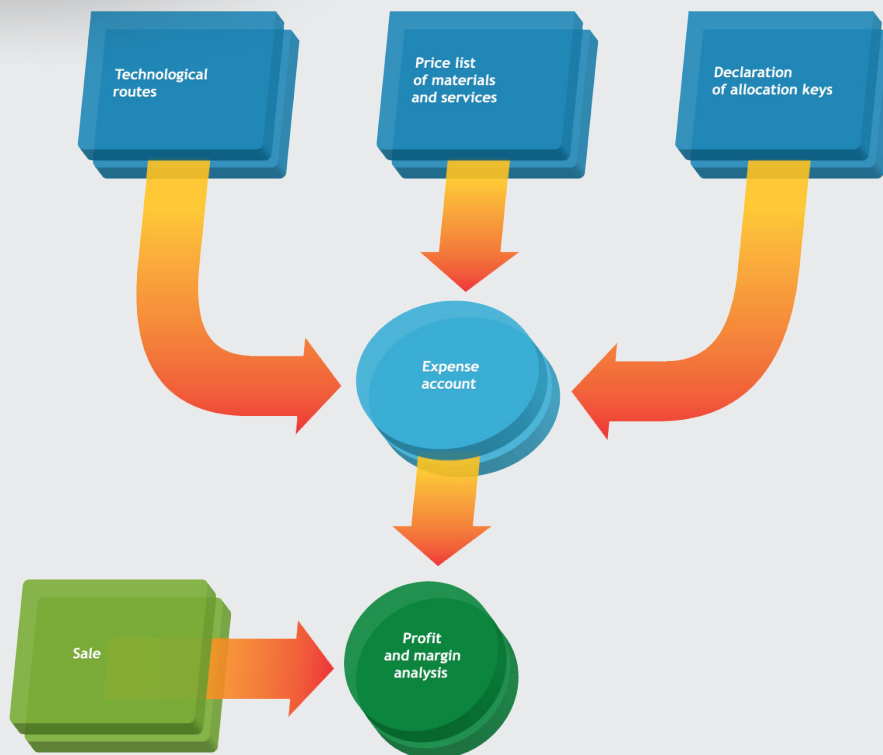**2intellect.com**
Thinking Technology
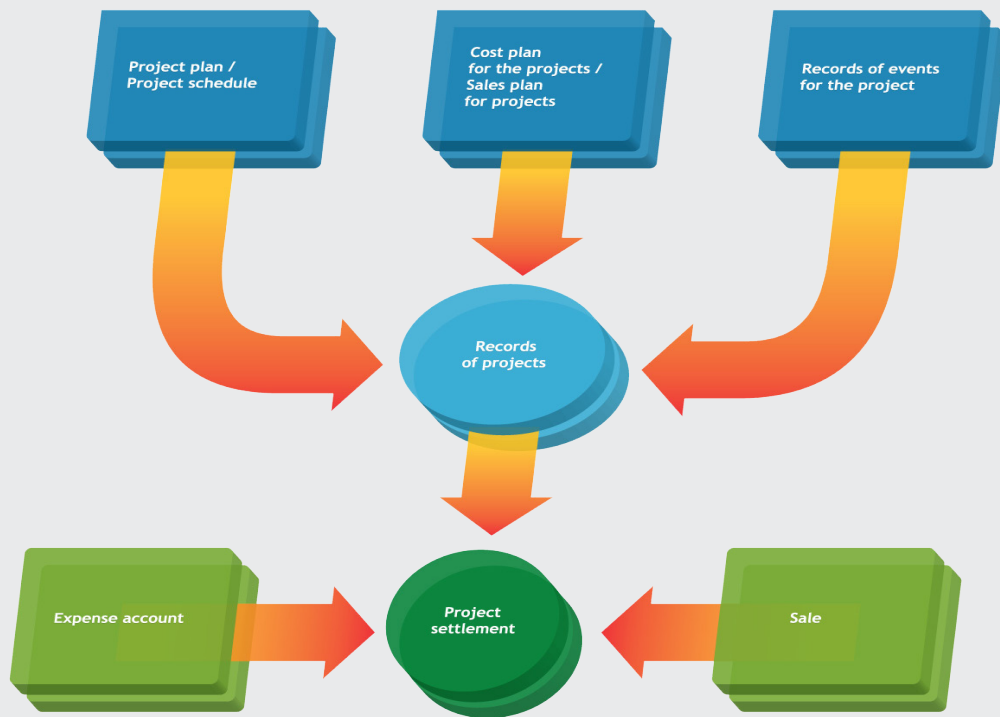
- Analysis of the structure and dynamics of sales
- Sales Analysis using drag & drop technology
- Basket sales analysis
- Analysis of the actual selling price
- Analysis of groups (profiles) contractors
- Assortment features analysis
- Sales concentration analysis
- Analysis of the effectiveness of marketing campaigns
- Presentations with use of a map
- Determination of trends based on historical data
- Sales analysis of type "what-if"
- Correlation analysis of baskets sales
- Profitability research of sales for products and projects
- Settlement of contracts sales
- Planning and settlement of tasks sales

Technological routes

Price list of materials and services

Declaration of allocation keys

Expense account

Sale

Profit and margin analysis

Sales data support the bill of costs

Sales data and cost account data supports settlement of project
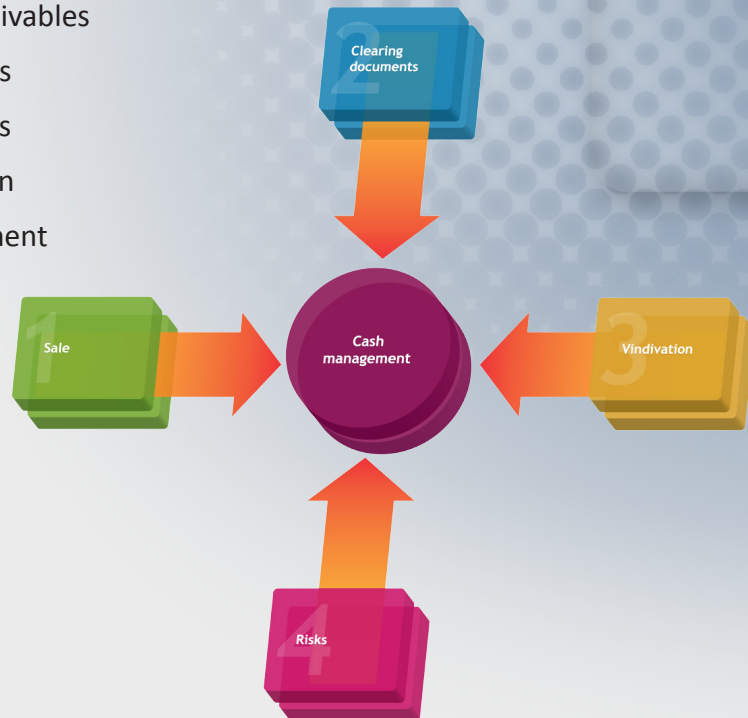
COST MANAGEMENT

- Expense account for declared multidimensional structures of costs
- Declaring allocation keys for indirect costs
- Costs settlement for products and assortment
- Expense account for projects
- Multidimensional comparative analysis of historical data
- Trend analysis
- Cost analysis of type "what-if"
- Routes and technological recipes for the use of expense account

PLANNING AND SETTLEMENT OF PROJECTS

- Recording projects
- Planning the structure of sales and costs of projects
- Estimates of sales and costs of projects
- Projects scheduler
- Project settlement
- Profitability research of projects
- Effectiveness analysis of planning
- Consolidated and historical analysis of projects
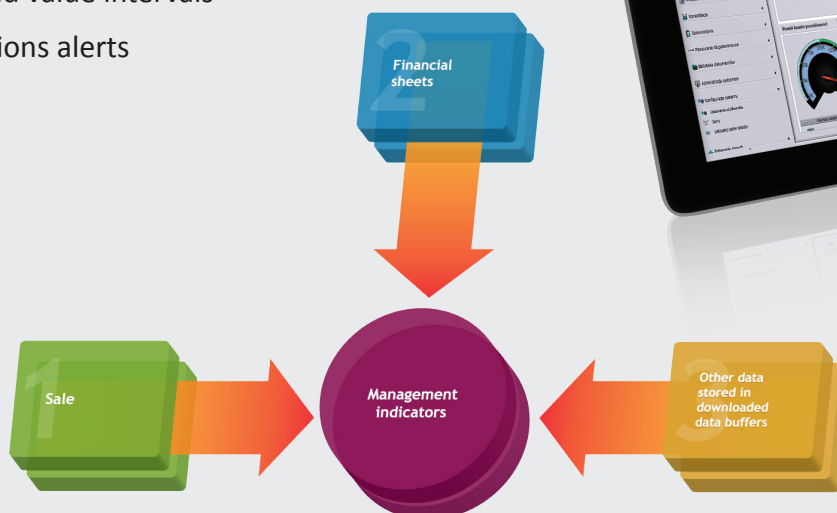
CASH AND CLEARING MANAGEMENT

- Analysis of uncounted documents
- Trend analysis of uncounted receivables
- Aging of receivables and liabilities
- Risks analysis, court cases records
- Support panels for debt collection
- Panel for efficient cash management

Sales data supports context clearing analysis

PANELS OF MANAGEMENT INDICATORS

- Possibility of declaring indicators (performance, efficiency, etc.) for system roles
- Indicators declared for arbitrarily adopted concept of business metering
- Graphical visualization of data calculated for interpreted value intervals
- Presentations alerts

Management indicators panel uses data form financial sheets and sales

SHEETS AND FINANCIAL REPORTS

- Ability to configure any financial sheets and summaries
- Predefined sheets: Profit and Loss Account , Balance Sheet , Cash Flow, Indicator
- Analysis , Models for bankruptcy early warning
- Comparative summary for accounted financial sheets
- Trend analysis based on historical data
- Ability to create rules and principles of interpretation of data in financial sheets
- Configurable templates of financial reports
- Construction of prediction and their settlements on the basis of selected financial sheets
- Ability to create predictions based on profiled scenarios

CONTRACTORS CONTACTS MANAGEMENT

- Records of relationships with existing and potential customers
- Management of products, services and goods database
- Offer generation and record
- Control state of orders realization, sales, bidding
- Planning and settlement of commercial tasks
- Planning and measure the effectiveness of marketing campaigns

BUSINESS PROCESS MANAGEMENT

- Vindication process management
- Offering process management
- Recruitment process management
- Planning process management
- Other process management

COMPANY DESCRIPTION

- Description of many companies
- Construction of diagram of capital groups
- Description of the capital relation in capital groups
- Records of organization charts for companies

LONG-TERM PLANNING

- Long-term planning of sales
- Long-term planning of production
- Planning with use of technological routes
- Defining long-term planning process
- Planning based on the financial sheets
- Sale tasks planning for assumed sale features

OTHERS

- Panels , windows , fully definable interfaces and declaring system roles in accordance with concept of reporting and access to management indicators
- The ability to build any desktop , analyzes and summaries
- Customization of interface
- Ability to review the interface
- Ability to change text and content
- Internal , built-in environment to rebuild, change or design new windows , functions , reports
- On-line: ability to download ready standard sheets , drivers , lists (expert data files repository available via WWW)
- User rights system – restrictions for range of available options and range of downloaded data
- Record and settlement of tasks
- Multilingualism

DOCUMENT LIBRARY

- Storage of documents generated in the system and external documents
- Reviewing and determining the flow of documents

CONSOLIDATED CAPITAL GROUPS

- Declarations of capital groups
- Generation of consolidated financial sheets for groups of companies
- Generation of consolidated financial statements for groups of companies

WEB INTELLECT

- Full preview of documents, analyzes and spreadsheets via a web browser
- Adaptation of KPIs within individually arranged dashboards
- Monitoring of all processes from any location

2INTELLECT.COM S.A.

- Capital Group PC Guard SA

- Capital: 1,100,000 PLN

- Mission: The transfer of knowledge and technology supporting management in business organizations

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